



ArcelorMittal

Memorandum

To: LEED Certified Customer
From: Bill Berry
Date: January 2, 2015

**Subject: Leadership in Energy and Environmental Design (LEED) Certification
Recycled Material Content of Steel Tubular Products**

To Whom It May Concern,

ArcelorMittal Tubular Products Marion, Inc. utilizes hot band steel coils in the production of our steel tubular products. The content percentage of recycled materials in our steel tubing depends upon whether the material was produced utilizing a Basic Oxygen Furnace (BOF) or an Electric Arc Furnace (EAF) process.

According to information provided by our steel suppliers, and the Steel Recycling Institute, the average percentage of total recycled content varies between these two processes as follows:

<u>Process</u>	<u>Recycled Content Range</u>	<u>Recycled Content Average</u>
Basic Oxygen Furnace	25% to 31%	28%
Electric Arc Furnace	83% to 100%	96%

In general, 85% of the material used at ArcelorMittal Marion for its Tubular Products is produced using BOF steel. The remaining 15% is produced using EAF steel.

Using the above averages, for every ton of Steel Tubular Product purchased from ArcelorMittal Marion, approximately 934 pounds (46.7%) was manufactured from recycled materials.

ArcelorMittal Marion retains 100% traceability of all steel procured. As a result, we can provide an exact recycled content percentage on a per-order basis if required. Please contact your Sales Representative for additional information regarding exact content requests.

If you have any questions, please do not hesitate to give me a call at the number noted below.

Bill Berry | Environmental, Health and Safety Coordinator
ArcelorMittal Marion

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